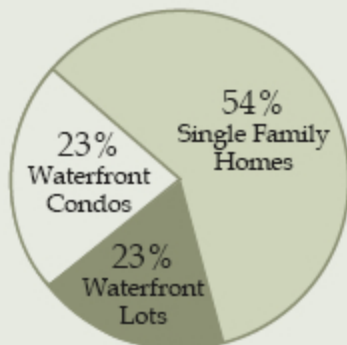


Market

ERA Lake Martin Realty has experienced stronger sales activity with many reduced prices on properties bringing offers and contracts.



Types of properties sold since Jan 1, 2011

* These numbers have been made available by the MLS:LMARR. Information is deemed to be reliable, but is not guaranteed

Lake Martin Waterfront Properties Active on the Multiple Listing Service

As of August 1, 2011

| Waterfront Homes | |
|------------------|-----|
| \$200K to 400K | 90 |
| \$401K to 600K | 79 |
| \$601K to 900K | 34 |
| \$901K and up | 37 |
| Total of | 240 |

| Waterfront Lots | |
|-----------------|----|
| \$100K to 250K | 35 |
| \$251K to 400K | 19 |
| \$401K and up | 16 |
| Total of | 70 |

| Waterfront Condos | |
|-------------------|----|
| Total of | 78 |

Lake Martin Waterfront Properties Sold/Pended on The Multiple Listing Service

From Jan 1, 2011 Through August 1, 2011

| Waterfront Homes | Sold |
|------------------|------|
| \$200K to 400K | 49 |
| \$401K to 600K | 22 |
| \$601K to 900K | 15 |
| \$901K and up | 12 |
| Total of | 98 |

| Waterfront Lots | Sold |
|-----------------|------|
| \$100K to 250K | 10 |
| \$251K to 400K | 10 |
| \$401K and up | 3 |
| Total of | 23 |

| Waterfront Condos | Sold |
|-------------------|------|
| Total of | 20 |