

LAKE MARTIN WATERFRONT PROPERTIES
ACTIVE ON MULTIPLE LISTING SYSTEM
AS OF 12-20-09

WATERFRONT HOMES	
250K – 600K	155
600K – 900K	71
900K – 1.2M	35
1.2M AND UP	21
TOTAL	282

WATERFRONT LOTS	
150K – 400K	76
400K AND UP	48
TOTAL	124

WATERFRONT CONDOS	
TOTAL	70

LAKE MARTIN WATERFRONT PROPERTIES
SOLD | PENDED ON THE
MULTIPLE LISTING SERVICE 10-11-09 TO 12-20-09

WATERFRONT HOMES	SOLD	PENDING	TOTAL
250K – 600K	11	6	17
600K – 900K	1	4	5
900K TO 1.2M	0	2	2
1.2M AND UP	4	0	4
TOTAL	22	8	30

WATERFRONT LOTS	SOLD	PENDING	TOTAL
250K – 400K	1	1	2
400K AND UP	0	0	0
TOTAL	1	1	2

WATERFRONT CONDOS	SOLD	PENDING	TOTAL
TOTAL	6	2	8

+ \ - OVER PREVIOUS 70 DAYS

WATERFRONT HOMES			TOTAL
250K – 600K			-3
600K – 900K			-3
900K TO 1.2M			+2
1.2M AND UP			+2
TOTAL			-2

WATERFRONT LOTS			TOTAL
250K – 400K			SAME
400K AND UP			-4
TOTAL			-4

WATERFRONT CONDOS	SOLD	PENDING	TOTAL
TOTAL			-13

If you closely examine these numbers you will see a few good trends. For one, you will see how Waterfront Listings have dropped from 593 just 70 days ago, to 476 as of December 20, 2009 a reduction of 117 properties! Some of this is due to the fact some homeowners taking their property off the market until spring. However, a lot of this is due to less houses coming on the market and waterfront properties still selling this fall. While sales have slipped a little in transactions, the total number of dollars has increased over the past 70 days. This is another great sign that Lake Martin Real Estate is alive and well.

These numbers have been made available buy the MLS. Information is deemed to be reliable, but is not guaranteed.